# LUCING IN CRISIS MASKED UP AND MOVING FORWARD IN SEA

Tracking the evolving opinions and behavior around COVID-19 in Southeast Asia Wave 2 : Survey Period 18 – 22 Sep 2020

15 October 2020

## GAME CHANGERS Ipsos

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## **REPORT CONTENTS**



Evolving State of Pandemic in SEA



Impact on income and outlook



Impact on various sectors and product categories

- Survey Period:
  - Wave 1 : 19-25 May 2020
  - Wave 2 : 18-22 Sep 2020
- Coverage : Indonesia, Malaysia, Philippines, Singapore, Thailand, Vietnam
- Sample per wave : N=500 nationally representative sample in a country aged 18 and above (Quotas on age, gender and ethnicity were employed by markets to ensure that the sample's composition reflects the overall population distribution)
- Data Collection : Using online methodology



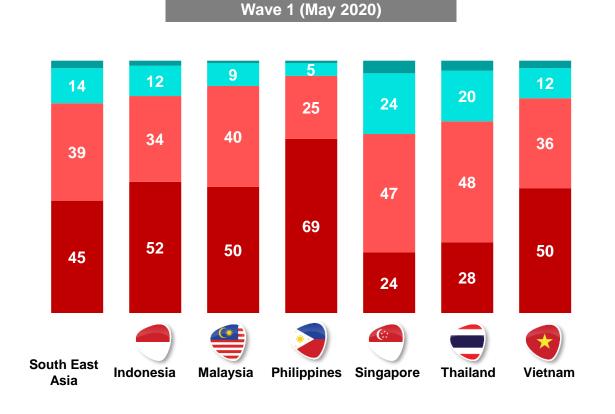
# Part 1 The Evolving State of the Pandemic in SEA

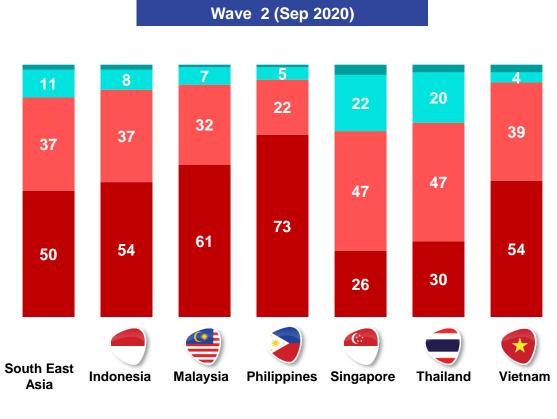


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## PEOPLE ARE STILL CONCERNED ABOUT CONTRACTING COVID-19. NO CHANGE SEEN FROM PREVIOUS WAVE ACROSS MARKETS.

Are you worried about contracting Covid-19?

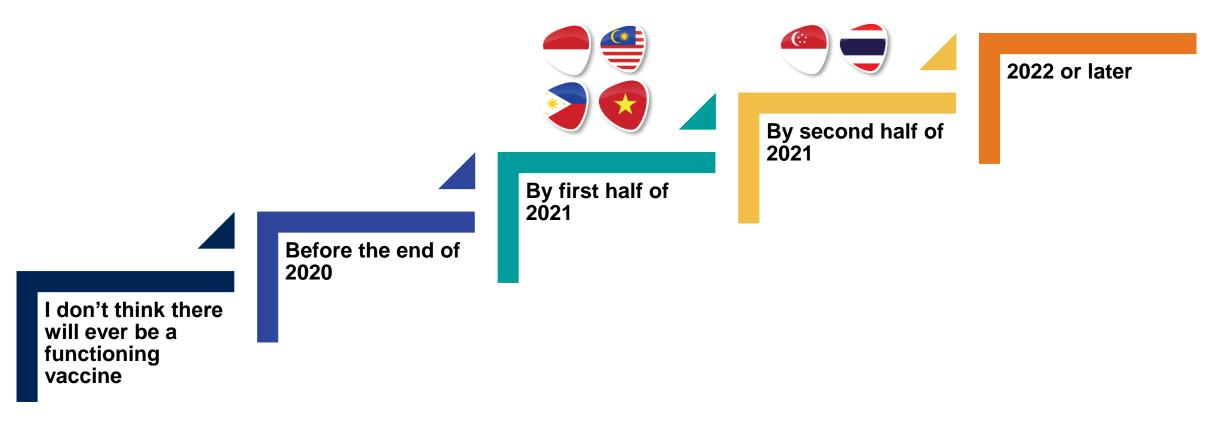






# MAJORITY THINK A VACCINE WOULD ARRIVE IN 2021. SINGAPOREANS AND THAI PEOPLE EXPECT VACCINE ARRIVAL EVEN LATER.

When do you believe a vaccine against Covid-19 will be available to everyone in your country?

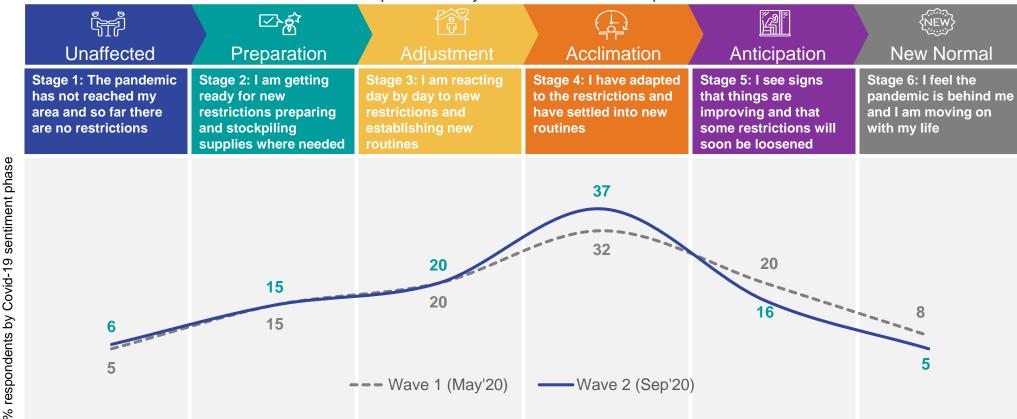




# MOST HAVE ADAPTED TO NEW HABITS AND ROUTINES, HOWEVER NO IMPROVEMENT SIGNS SEEN SINCE MAY.

Considering the current state of Covid-19 and the counter measures implemented in your country, how do you feel about the situation as it is now?

### **South East Asia (All countries)**

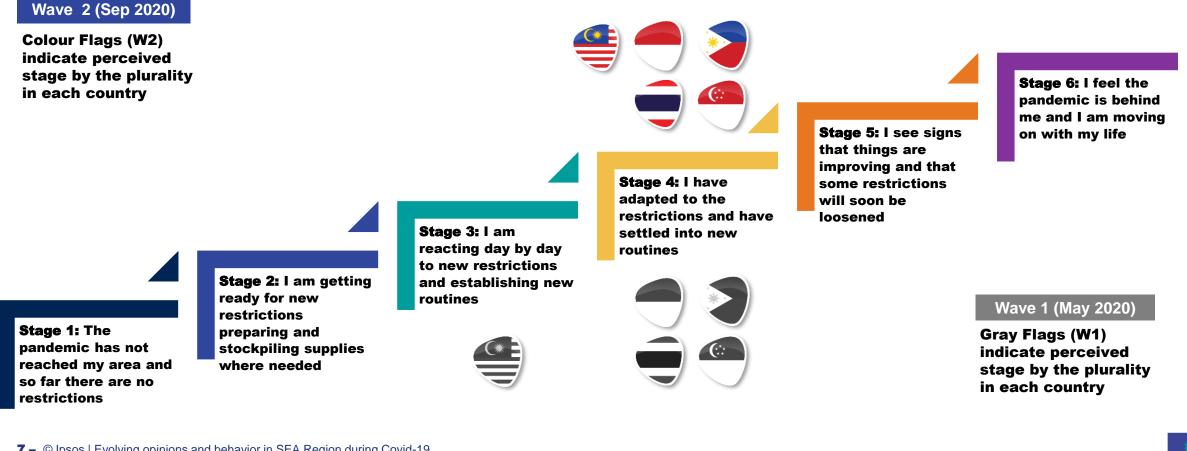


% respondents by Covid-19 sentiment phase



## MOST HAVE ADAPTED AND SETTLED INTO NEW ROUTINES

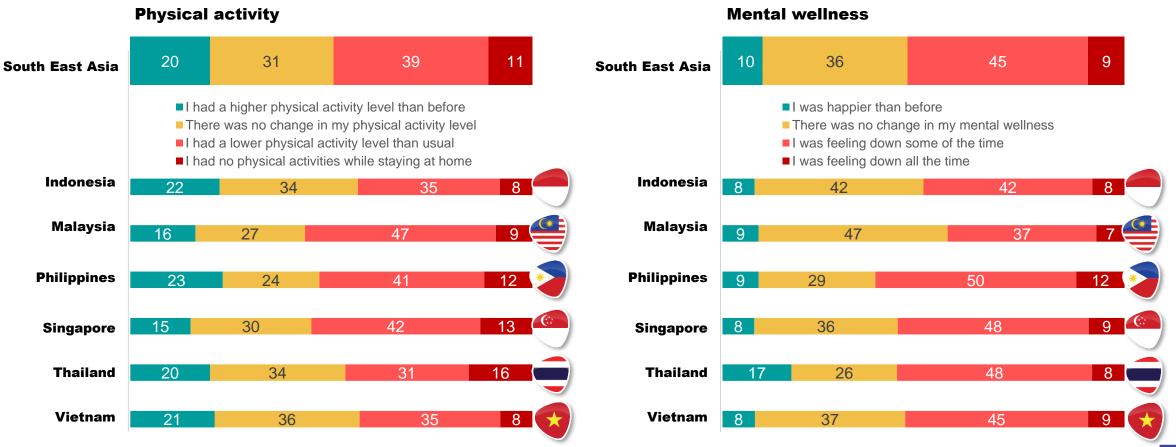
Considering the current state of Covid-19 and the counter measures implemented in your country, how do you feel about the situation as it is now?





# STAYING AT HOME HAS IMPACTED BOTH PHYSICAL AND MENTAL WELL BEING FOR MOST

Since the beginning of the Covid crisis, how do you feel staying more at home have impacted your physical activity level and mental wellness?



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Part 1 : The evolving state of the pandemic in SEA

No major improvement seen since last wave. Majority are still concerned about contracting Covid-19 and they don't expect the vaccine to arrive until next year.

Majority have adapted to new habits and routines; however, they don't see signs of things improving since last wave.

Staying at home has also impacted both physical and mental well-being for most.



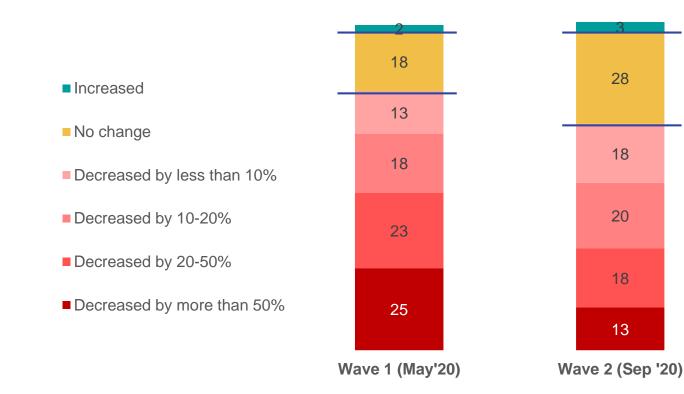
# Part 2 The impact of the outbreak on incomes and outlook



# IMPROVEMENT SEEN IN INCOME AS CONSUMERS GET USED TO CONDUCTING BUSINESS UNDER THIS PANDEMIC

What is your current household income compared to before the Covid-19 pandemic?

### **South East Asia (All countries)**

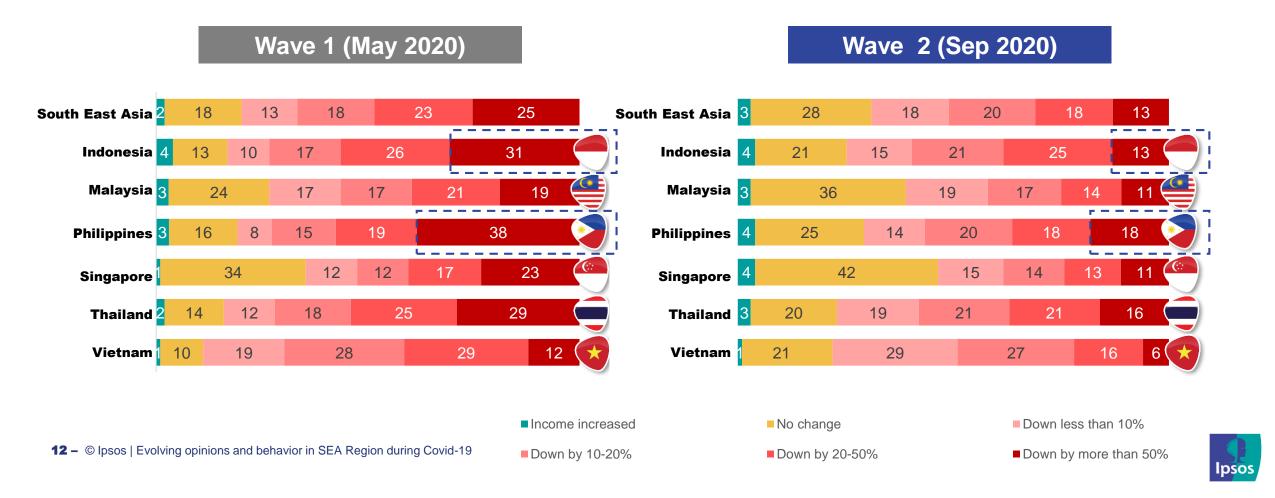






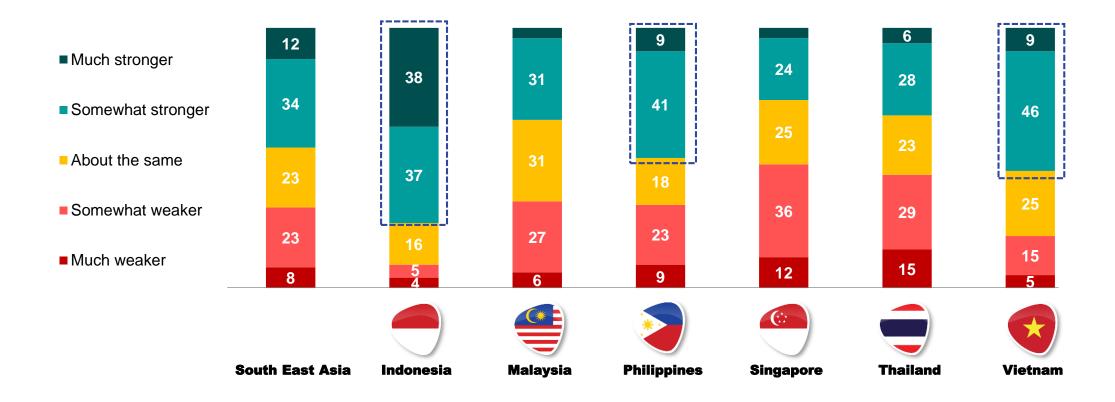
# THE IMPACT ON INCOME IS LESS SEVERE THAN BEFORE ACROSS ALL MARKETS. INDONESIA & PHILIPPINES SHOW MOST IMPROVEMENT

What is your current household income compared to before the Covid-19 pandemic?



## IN LINE WITH INCOME RECOVERY, INDONESIANS, VIETNAMESE & FILIPINOS ARE MOST OPTIMISTIC.

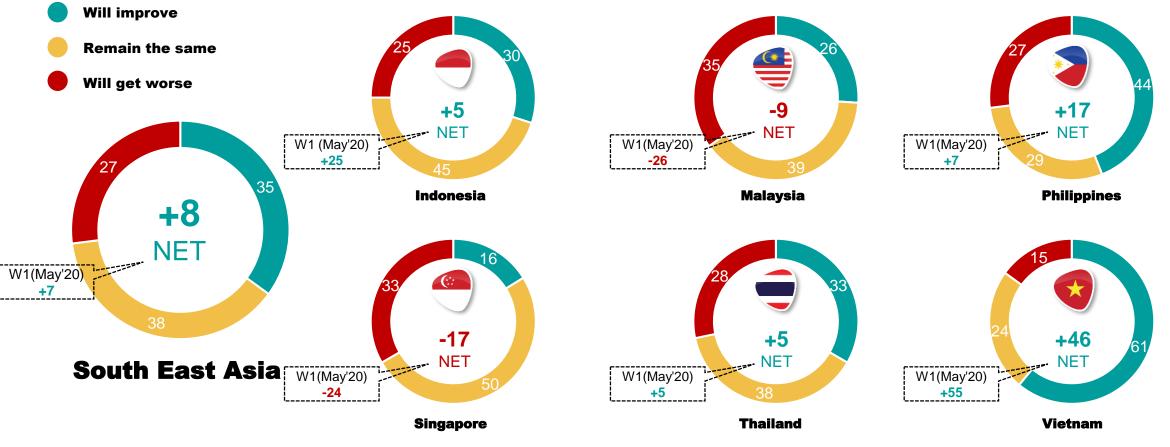
Looking ahead six months from now, do you expect the economy in your local area to be ...





### VIETNAMESE ALSO MOST OPTIMISTIC ABOUT SWIFT INCOME RECOVERY. LESS PESSIMISM SEEN AMONG SINGAPOREANS AND MALAYSIANS THAN BEFORE.

How do you see your household income changing in the next 6 months?

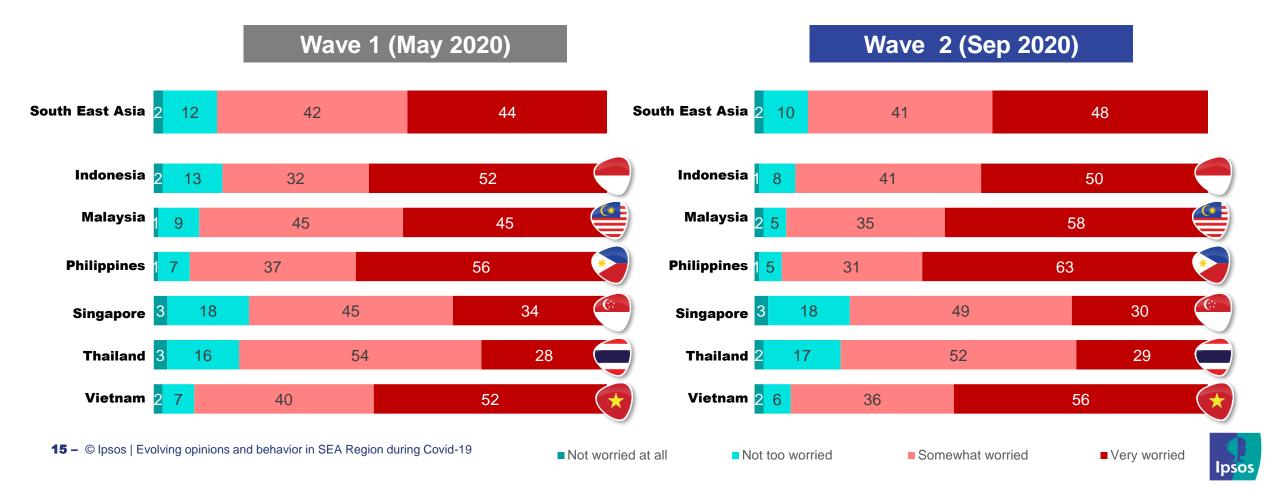


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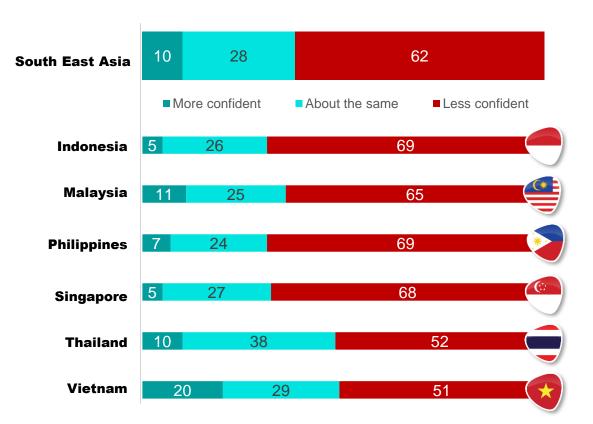
## MOST STILL WORRIED THAT NEW RESTRICTIONS BE IMPOSED AGAIN. LEVEL UNCHANGED SINCE LAST WAVE.

If there is a resurgence of Covid-19 cases in the future, how worried are you that the government will reimpose containment measures and affect your income?



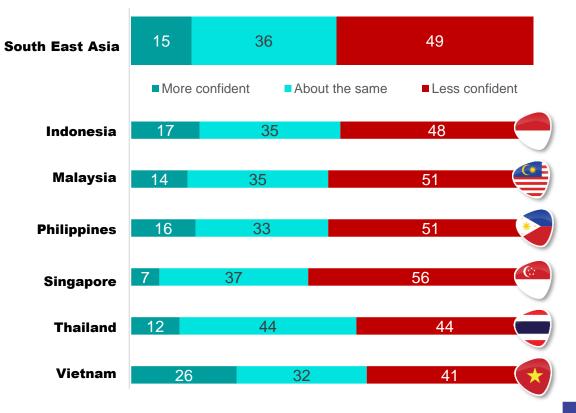
# AND ARE NOT CONFIDENT OF MAKING ANY BIG-TICKET PURCHASE OR INVESTMENT

Compared to about 3 months ago, after Covid had become widespread, are you NOW more or less comfortable with ...



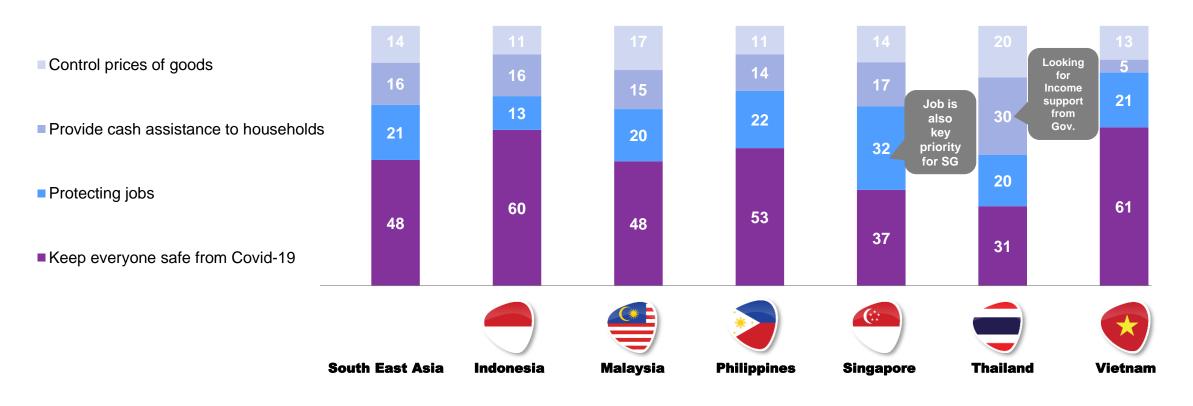
Making a major purchase, like a home or car

## Job security for yourself, your family and other people you know personally



# PROTECTION FROM COVID-19 STILL IS TOP PRIORITY EXPECTED FROM GOVERNMENT ACROSS MARKETS.

In the next 6 months, what do you think is the most important issue the government should focus on?



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Part 2 : Impact on income and outlook

Income situation, though still a concern, has improved in the region.

Income outlook in Vietnam remains positive. Indonesia and Philippines, however, show most improvement vs. last wave.

But most are still living with caution, should new restrictions be imposed again and are currently not confident to make any big-ticket purchases such as houses or cars.



# Part 3 The impact on various sectors and product categories



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## WHILE MOST ARE COMFORTABLE TO VISIT FAMILY OR RESTAURANTS. LONG RECOVERY CAN BE EXPECTED FOR TRAVEL (ESPECIALLY **INTERNATIONAL) AND SOCIAL EVENTS**

When would be the earliest time you would be comfortable with doing each of the below activities?

### **South East Asia (All countries)**

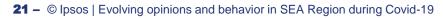
		September- October	November- December	January – February 2021	March 2021 or later
Go to a restaurant		41%	22%	19%	18%
isit friends or family in their homes		47%	23%	18%	13%
Use public transportation		<b>46%</b>	19%	16%	19%
Join a cultural event/gathering	ÀÀÀ ÀÀÀÀ	21%	19%	24%	35%
Go to a gym/sports facility		30%	17%	19%	34%
Travel domestically		24%	19%	20%	36%
Travel to another country	()	9%	6%	13%	<b>72%</b>



## MALAYSIANS AND FILIPINOS THINK IT WILL TAKE A WHILE LONGER BEFORE LIFE WILL RETURN TO NORMAL

When would be the earliest time you would be comfortable with doing each of the below activities?

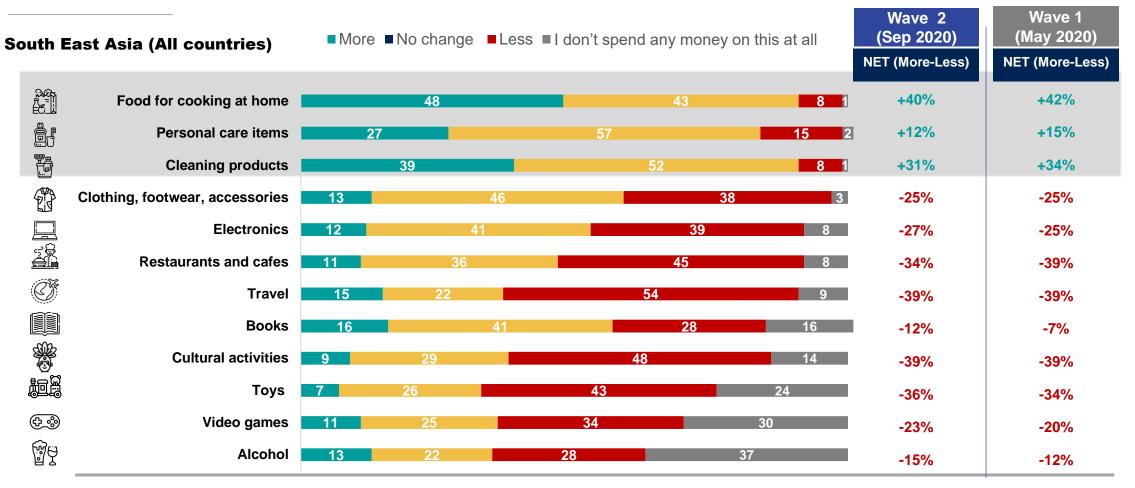






## MORE DEMAND CAN CONTINUE TO BE EXPECTED FOR GROCERIES, CLEANING PRODUCTS AND PERSONAL CARE ITEMS.

When the period of movement restrictions is over, do you plan to spend more, less or the same amount of money on the below items or activities, as compared to before the Covid crisis?



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\*Not shown: do not buy this type of product in the first place (example; alcohol)



## CITIZENS FROM ALL COUNTRIES WILL CONTINUE TO SPEND MORE ON PRODUCTS FOR HOME USE

When the period of movement restrictions is over, do you plan to spend more, less or the same amount of money on the below items or activities, as compared to before the Covid crisis?

NET (More-Less)

	,	South East Asia	Indonesia	Malaysia	Philippines	Singapore	🛑 Thailand	🤨 Vietnam
	Food for cooking at home	+40%	+45%	+45%	+45%	+37%	+41%	+32%
ēľ	Personal care items	+12%	+10%	+1%	+23%	+9%	+9%	+17%
	Cleaning products	+31%	+33%	+24%	+45%	+23%	+35%	+28%
	Clothing, footwear, accessories	-25%	-16%	-41%	-30%	-24%	<b>-20%</b>	-17%
	Electronics	-27%	-28%	-38%	-30%	-28%	-22%	-13%
	Restaurants and cafes	-34%	-37%	-39%	-44%	-21%	-30%	-28%
Ĩ	Travel	-39%	-35%	-50%	-51%	-40%	-25%	-34%
	Books	-12%	-12%	-24%	-12%	-11%	-12%	+3%
	Cultural activities	-39%	-38%	-50%	-58%	-38%	-21%	-23%
	Toys	-36%	-34%	-43%	-48%	-32%	-35%	-23%
¢.%	Video games	-23%	-21%	-32%	-33%	-18%	-20%	-18%
(W) M) M) M) M) M) M) M) M) M) M) M) M) M)	Alcohol	-15%	-15%	-17%	-	-13%	-18%	-29%

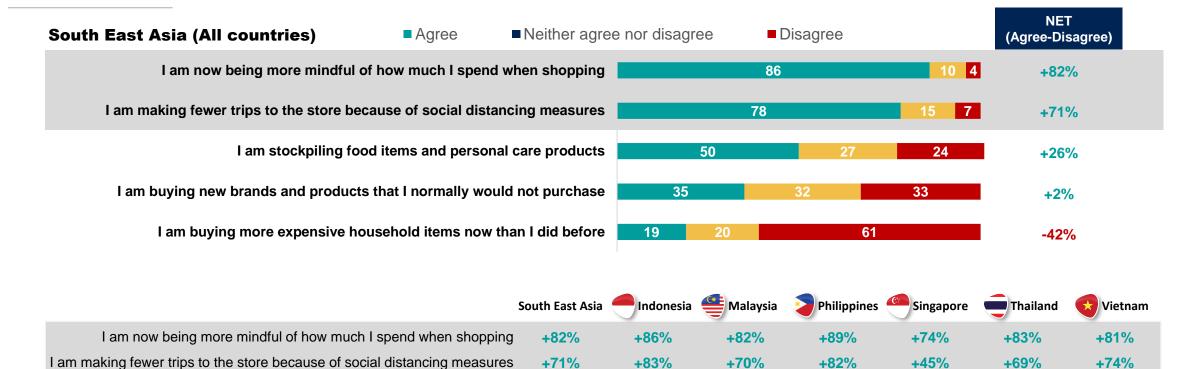
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\*Not shown: do not buy this type of product in the first place (example; alcohol)



## HOWEVER, MOST WILL SPEND CAUTIOUSLY WHILE SHOPPING

## Thinking about your behaviour now compared to before Covid, how much do you agree or disagree with the following statements



+26%

+2%

-42%

-10%

-5%

-47%

+40%

-2%

-61%

-13%

-5%

-58%

+65%

-1%

-56%

+25%

-18%

+49%

+21%

-13%

I am stockpiling food items and personal care products

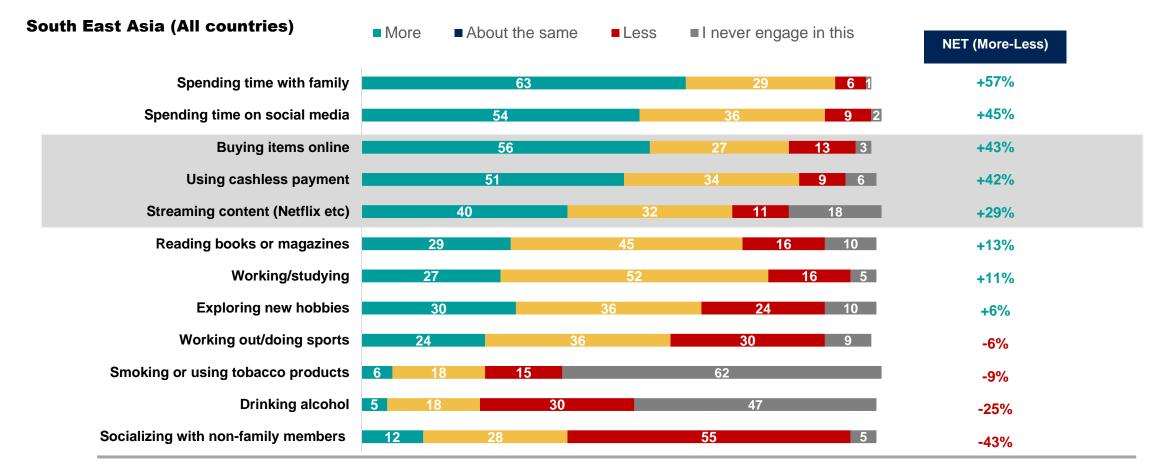
I am buying new brands and products that I normally would not purchase

I am buying more expensive household items now than I did before



# THERE IS AN INCREASING DEMAND FOR DIGITAL ACTIVITIES, E-COMMERCE, CASHLESS PAYMENT.

Thinking about your habits now compared to before Covid, would you say that you do the below activities more, less or about the same?



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# AND CITIZENS FROM ALL COUNTRIES WILL SPEND MORE ON ONLINE SERVICES AND SHIFT TOWARD DIGITAL PAYMENT.

Thinking about your habits now compared to before Covid, would you say that you do the below activities more, less or about the same?

**NET (More-Less)** 

		South East Asia	- Indonesia	i Malaysia	Philippines	Singapore	🛑 Thailand	Vietnam	
	Spending time with fami	ly +57%	+68%	+62%	+69%	+40%	+52%	+55%	
	Spending time on social med	ia +45%	+48%	+45%	+54%	+38%	+54%	+36%	
	Buying items onlin	ne +43%	+51%	+44%	+36%	+51%	+28%	+49%	
	Using cashless payme	nt +42%	+44%	+53%	+45%	+53%	+18%	+43%	
	Streaming content (Netflix et	c) +29%	+30%	+24%	+37%	+32%	+25%	+23%	
	Reading books or magazine	es +13%	+21%	+10%	+11%	+5%	+6%	+23%	
	Working/studyin	ng +11%	+13%	+7%	+18%	+11%	+2%	+17%	
	Exploring new hobbie	es +6%	+8%	+5%	+7%	-7%	+26%	-5%	
	Working out/doing spor	ts -6%	+14%	-15%	-30%	-18%	-8%	21%	
	Smoking or using tobacco product	ts -9%	-8%	-6%	-16%	-	-10%	-14%	
	Drinking alcoh	ol -25%	-13%	-14%	-37%	-15%	-35%	-39%	
	Socializing with non-family member	rs -43%	-39%	-44%	-51%	-48%	-47%	-33%	





Part 3 : Impact on various sectors and product categories

As people stay mostly at home, groceries and home cleaning products, may continue to see a surge in demand. However, a longer recovery is expected for travel (especially international) and social events.

Also penetration of e-commerce will continue to get a boost and shoppers show an increasing shift towards online services and digital payments.



BE SURE.  $\mathbf{H}$ FURTHER.

### For more information regarding this report:

#### Indonesia

Indah Tanip Associate Project Director, Observer Indah.Tanip@ipsos.com

### Philippines

Cielo Remorin Business Development Manager <u>Cielo.Remorin@ipsos.com</u>

### Thailand

Aitsanart Wuthithanakul Business Activation Director <u>Aitsanart.Wuthithanakul@ipsos.com</u>

#### Singapore

Abhishek Choudhary Associate Research Director, Innovation <u>Abhishek.Choudhary@ipsos.com</u>

#### Malaysia

Nik Tasha Client Officer <u>Nik.Tasha@ipsos.com</u>

Vietnam

Thuy Nguyen Thu Associate Research Director, Client Org <u>Thuy.NguyenThu@ipsos.com</u>

## **GAME CHANGERS**

