1. Do you own a home?

			AGE	
	Total	18-34	35-54	55+
				-
		С	D	E
Base: All Respondents (unwtd)	2000	563	719	718
Base: All Respondents (wtd)	2000	562	692	746
	621	124	285	212
Yes, I own and have a mortgage	31%	22%	41%	28%
			CE	С
	426	45	83	298
Yes, I own and am mortgage-free	21%	8%	12%	40%
				CD
	745	266	268	210
No, I rent	37%	47%	39%	28%
		DE	E	
	208	126	56	26
No, I have some other living situation	10%	22%	8%	3%
		DE	E	
	2000	562	692	746
Sigma	100%	100%	100%	100%

Statistics:

Overlap formulae used

- Column Proportions:

Columns Tested (5%): A/B,C/D/E,F/G/H/I,J/K/L/M Minimum Base: 30 (**), Small Base: 100 (*)

- Column Means:

Columns Tested (5%): A/B,C/D/E,F/G/H/I,J/K/L/M Minimum Base: 30 (**), Small Base: 100 (*)

2. How likely are you to buy a home in the next year?

			AGE	
	Total	18-34	35-54	55+
		C	D	E
Base: All Respondents (unwtd)	2000	563	719	718
Base: All Respondents (wtd)	2000	562	692	746
	478	196	212	70
Top 2 Box (Net)	24%	35% E	31% E	9%
Very likely	157	71	65	21
	8%	13%	9%	3%
		E	E	
	321	126	146	49
Somewhat likely	16%	22%	21%	7%
		E	E	
	1522	366	480	676
Bottom 2 Box (Net)	76%	65%	69%	91%
				CD
	551	211	185	155
Not very likely	28%	38%	27%	21%
		DE	E	
	971	155	296	521
Not at all likely	49%	28%	43%	70%
			С	CD
	2000	562	692	746
Sigma	100%	100%	100%	100%

Statistics:

Overlap formulae used

- Column Proportions:

Columns Tested (5%): A/B,C/D/E,F/G/H/I,J/K/L/M Minimum Base: 30 (**), Small Base: 100 (*)

- Column Means:

Columns Tested (5%): A/B,C/D/E,F/G/H/I,J/K/L/M Minimum Base: 30 (**), Small Base: 100 (*)

3. Are you likely to do any of the following in the next year?

			AGE		
	Total	18-34	35-54	55+	
			1		
		С	D	E	
Base: All Answering (unwtd)	1130	195	416	519	
Base: All Answering (wtd)	1047	170	367	510	
	128	32	67	29	
Renew your mortgage	12%	19%	18%	6%	
		E	E		
	435	90	173	173	
Renovate your home	42%	53%	47%	34%	
		E	E		
	134	35	58	42	
Sell your home	13%	21%	16%	8%	
		E	E		
	439	31	121	288	
None of the above	42%	18%	33%	56%	
			С	CD	
	1137	187	418	532	
Sigma	109%	110%	114%	104%	

Statistics:

Overlap formulae used

- Column Proportions:

Columns Tested (5%): A/B,C/D/E,F/G/H/I,J/K/L/M Minimum Base: 30 (**), Small Base: 100 (*)

- Column Means:

Columns Tested (5%): A/B,C/D/E,F/G/H/I,J/K/L/M Minimum Base: 30 (**), Small Base: 100 (*)

4_1. How knowledgeable do you believe you are about the following: - How a Home-Equity Line of Credit (HELOC) differs from a mortgage

		AGE			
	Total	18-34	35-54	55+	
		С	D	E	
Base: All Respondents (unwtd)	2000	563	719	718	
Base: All Respondents (wtd)	2000	562	692	746	
	963	218	334	411	
Top 2 Box (Net)	48%	39%	48%	55%	
			С	CD	
Very knowledgeable	283	48	110	125	
	14%	9%	16%	17%	
			С	С	
	680	169	225	286	
Somewhat knowledgeable	34%	30%	32%	38%	
				CD	
	1037	344	358	335	
Bottom 2 Box (Net)	52%	61%	52%	45%	
		DE	E		
	663	219	234	211	
Not very knowledgeable	33%	39%	34%	28%	
		E			
	374	126	124	124	
Not at all knowledgeable	19%	22%	18%	17%	
		E			
	2000	562	692	746	
Sigma	100%	100%	100%	100%	
C+_+1-+1					

Statistics:

Overlap formulae used

- Column Proportions:

Columns Tested (5%): A/B,C/D/E,F/G/H/I,J/K/L/M Minimum Base: 30 (**), Small Base: 100 (*)

- Column Means:

Columns Tested (5%): A/B,C/D/E,F/G/H/I,J/K/L/M Minimum Base: 30 (**), Small Base: 100 (*)

4_2. How knowledgeable do you believe you are about the following: - How interest rates affect my ability to afford a home/renew my mortgage

		AGE			
	Total	18-34	35-54	55+	
		C	D	E	
Base: All Respondents (unwtd)	2000	563	719	718	
Base: All Respondents (wtd)	2000	562	692	746	
	1348	331	451	565	
Top 2 Box (Net)	67%	59%	65%	76%	
				CD	
	444	105	147	192	
Very knowledgeable	22%	19%	21%	26%	
				С	
	904	227	304	373	
Somewhat knowledgeable	45%	40%	44%	50%	
				CD	
	652	231	241	181	
Bottom 2 Box (Net)	33%	41%	35%	24%	
		E	E		
	411	157	165	89	
Not very knowledgeable	21%	28%	24%	12%	
		E	E		
	241	74	76	91	
Not at all knowledgeable	12%	13%	11%	12%	
	2000	562	692	746	
Sigma	100%	100%	100%	100%	

Statistics:

Overlap formulae used

- Column Proportions:

Columns Tested (5%): A/B,C/D/E,F/G/H/I,J/K/L/M Minimum Base: 30 (**), Small Base: 100 (*)

- Column Means:

Columns Tested (5%): A/B,C/D/E,F/G/H/I,J/K/L/M Minimum Base: 30 (**), Small Base: 100 (*)

4_3. How knowledgeable do you believe you are about the following: - What happens if I sell my home before the end of my mortgage term

		AGE			
	Total	18-34	35-54	55+	
		С	D	E	
Base: All Answering (unwtd)	669	149	313	207	
Base: All Answering (wtd)	621	124	285	212	
	457	85	210	162	
Top 2 Box (Net)	74%	68%	74%	76%	
	135	23	64	48	
Very knowledgeable	22%	19%	22%	23%	
	322	62	146	114	
Somewhat knowledgeable	52%	50%	51%	54%	
	164	39	75	50	
Bottom 2 Box (Net)	26%	32%	26%	24%	
	136	31	62	43	
Not very knowledgeable	22%	25%	22%	20%	
	20	0	12	7	
Not at all knowledgeable	28 4%	8 7%	13 4%	7 3%	
-					
	621	124	285	212	
Sigma	100%	100%	100%	100%	

Statistics:

Overlap formulae used

- Column Proportions:

Columns Tested (5%): A/B,C/D/E,F/G/H/I,J/K/L/M Minimum Base: 30 (**), Small Base: 100 (*)

- Column Means:

Columns Tested (5%): A/B,C/D/E,F/G/H/I,J/K/L/M Minimum Base: 30 (**), Small Base: 100 (*)

4_4. How knowledgeable do you believe you are about the following: - How the mortgage pre-approval process works

DIOLESS WORKS			AGE	
	Total	18-34	35-54	55+
		C	D	E
Base: All Answering (unwtd)	259	127	108	24
Base: All Answering (wtd)	259	121	113	26
	155	74	67	13
Top 2 Box (Net)	60%	62%	60%	52%
		*	*	**
Very knowledgeable	40	22	17	2
	16%	18%	15%	6%
		*	*	**
	115	53	50	12
Somewhat knowledgeable	44%	44%	45%	46%
		*	*	**
	104	46	46	12
Bottom 2 Box (Net)	40%	38%	40%	48%
		*	*	**
	86	36	39	11
Not very knowledgeable	33%	30%	34%	42%
		*	*	**
	18	10	7	1
Not at all knowledgeable	7%	8%	6%	6%
		*	*	**
	259	121	113	26
Sigma	100%	100%	100%	100%

Statistics:

Overlap formulae used

- Column Proportions:

Columns Tested (5%): A/B,C/D/E,F/G/H/I,J/K/L/M Minimum Base: 30 (**), Small Base: 100 (*)

- Column Means:

Columns Tested (5%): A/B,C/D/E,F/G/H/I,J/K/L/M Minimum Base: 30 (**), Small Base: 100 (*)

4_5. How knowledgeable do you believe you are about the following: - The difference between Variable

vs. Fixed-rate mortgages

vs. Fixed-fate moltgages			AGE	
	Total	18-34	35-54	55+
		С	D	E
Base: All Respondents (unwtd)	2000	563	719	718
Base: All Respondents (wtd)	2000	562	692	746
	1254	295	435	524
Top 2 Box (Net)	63%	52%	63%	70%
			C	CD
	443	92	164	187
Very knowledgeable	22%	16%	24%	25%
			С	С
	811	202	271	338
Somewhat knowledgeable	41%	36%	39%	45%
				CD
	746	267	257	222
Bottom 2 Box (Net)	37%	48%	37%	30%
		DE	E	
	468	169	166	134
Not very knowledgeable	23%	30%	24%	18%
		DE	E	
	278	98	92	88
Not at all knowledgeable	14%	18%	13%	12%
		E		
	2000	562	692	746
Sigma	100%	100%	100%	100%
Statictics			I	

Statistics:

Overlap formulae used

- Column Proportions:

Columns Tested (5%): A/B,C/D/E,F/G/H/I,J/K/L/M Minimum Base: 30 (**), Small Base: 100 (*)

- Column Means:

Columns Tested (5%): A/B,C/D/E,F/G/H/I,J/K/L/M Minimum Base: 30 (**), Small Base: 100 (*)

4_6. How knowledgeable do you believe you are about the following: - All the costs associated with buving a home

			AGE	
	Total	18-34	35-54	55+
				E
		C	D	
Base: All Respondents (unwtd)	2000	563	719	718
Base: All Respondents (wtd)	2000	562	692	746
	1370	346	470	554
Top 2 Box (Net)	68%	61%	68%	74%
			С	CD
	416	106	147	163
Very knowledgeable	21%	19%	21%	22%
	953	239	323	392
Somewhat knowledgeable	48%	43%	47%	52%
				С
	630	216	222	192
Bottom 2 Box (Net)	32%	39%	32%	26%
		DE	E	
	418	151	147	120
Not very knowledgeable	21%	27%	21%	16%
		DE	E	
	212	65	75	72
Not at all knowledgeable	11%	12%	11%	10%
	2000	562	692	746
Sigma	100%	100%	100%	100%

Statistics:

Overlap formulae used

- Column Proportions:

Columns Tested (5%): A/B,C/D/E,F/G/H/I,J/K/L/M Minimum Base: 30 (**), Small Base: 100 (*)

- Column Means:

Columns Tested (5%): A/B,C/D/E,F/G/H/I,J/K/L/M Minimum Base: 30 (**), Small Base: 100 (*)

4. How knowledgeable do you believe you are about the following: - Top 2 Box Summary

			AGE	
	Total	18-34	35-54	55+
		С	D	E
How a Home-Equity Line of Credit (HELOC) differs from a	963	218	334	411
mortgage	48%	39%	48%	55%
			С	CD
How interest rates affect my ability to afford a home/renew	1348	331	451	565
my mortgage	67%	59%	65%	76%
				CD
What happens if I sell my home before the end of my	457	85	210	162
mortgage term	74%	68%	74%	76%
	155	74	67	13
How the mortgage pre-approval process works	60%	62%	60%	52%
		*	*	**
	1254	295	435	524
The difference between Variable vs. Fixed-rate mortgages	63%	52%	63%	70%
			С	CD
	1370	346	470	554
All the costs associated with buying a home	68%	61%	68%	74%
			С	CD

Statistics:

Overlap formulae used

- Column Proportions:

Columns Tested (5%): A/B,C/D/E,F/G/H/I,J/K/L/M Minimum Base: 30 (**), Small Base: 100 (*)

- Column Means:

Columns Tested (5%): A/B,C/D/E,F/G/H/I,J/K/L/M Minimum Base: 30 (**), Small Base: 100 (*)

4. How knowledgeable do you believe you are about the following: - Bottom 2 Box Summary

			AGE	
	Total	18-34	35-54	55+
		С	D	E
How a Home-Equity Line of Credit (HELOC) differs from a	1037	344	358	335
mortgage	52%	61%	52%	45%
		DE	E	
How interest rates affect my ability to afford a home/renew	652	231	241	181
my mortgage	33%	41%	35%	24%
		E	E	
What happens if I sell my home before the end of my	164	39	75	50
mortgage term	26%	32%	26%	24%
	104	46	46	12
How the mortgage pre-approval process works	40%	38%	40%	48%
		*	*	**
	746	267	257	222
The difference between Variable vs. Fixed-rate mortgages	37%	48%	37%	30%
		DE	E	
	630	216	222	192
All the costs associated with buying a home	32%	39%	32%	26%
		DE	E	

Statistics:

Overlap formulae used

- Column Proportions:

Columns Tested (5%): A/B,C/D/E,F/G/H/I,J/K/L/M Minimum Base: 30 (**), Small Base: 100 (*)

- Column Means:

Columns Tested (5%): A/B,C/D/E,F/G/H/I,J/K/L/M Minimum Base: 30 (**), Small Base: 100 (*)

5. When it comes to buying your next home, do any of the following apply?

			AGE	
	Total	18-34	35-54	55+
		С	D	E
Base: All Answering (unwtd)	497	203	224	70
Base: All Answering (wtd)	478	196	212	70
	108	58	47	4
I'm looking for a 'starter home' to get myself in the market	23%	29%	22%	5%
		E	E	*
	194	73	91	30
n looking for a 'forever home' where I plan to stay	41%	37%	43%	42%
	41%	37%	43%	42% *
m looking to upsize from my current home	93	32	53	8
	55	52		Ŭ
n looking to upsize from my current home	19%	16%	25%	12%
			E	*
	62	29	24	9
I'm looking to co-own with a friend or family member	13%	15%	11%	12%
				*
	104	52	42	11
I'm looking to make a profitable investment purchase (I.e.,				
rental, flip property)	22%	26%	20%	15%
				*
	41	8	17	16
None of the above	9%	4%	8%	23%
				CD*
	603	252	274	77
Sigma	126%	128%	129%	110%

Statistics:

Overlap formulae used

- Column Proportions:

Columns Tested (5%): A/B,C/D/E,F/G/H/I,J/K/L/M Minimum Base: 30 (**), Small Base: 100 (*)

- Column Means:

Columns Tested (5%): A/B,C/D/E,F/G/H/I,J/K/L/M Minimum Base: 30 (**), Small Base: 100 (*)

6_1. Do you agree or disagree with the following about interest rates? - I'm worried that rising interest rates will impact what home I can afford

		AGE			
	Total	18-34	35-54	55+	
		C	D	E	
Base: All Answering (unwtd)	497	203	224	70	
Base: All Answering (wtd)	478	196	212	70	
	361	150	164	48	
Гор 2 Box (Net)	76%	76%	78%	68%	
				*	
Strongly agree	167	76	72	19	
	35%	39%	34%	28%	
				*	
	194	74	92	28	
Somewhat agree	41%	38%	43%	40%	
				*	
	117	47	48	22	
Bottom 2 Box (Net)	24%	24%	22%	32%	
				*	
	97	40	40	17	
Somewhat disagree	20%	20%	19%	25%	
				*	
	19	6	8	5	
Strongly disagree	4%	3%	4%	7%	
				*	
	478	196	212	70	
igma	100%	100%	100%	100%	
Ctatistics.					

Statistics:

Overlap formulae used

- Column Proportions:

Columns Tested (5%): A/B,C/D/E,F/G/H/I,J/K/L/M Minimum Base: 30 (**), Small Base: 100 (*)

- Column Means:

Columns Tested (5%): A/B,C/D/E,F/G/H/I,J/K/L/M Minimum Base: 30 (**), Small Base: 100 (*)

6_2. Do you agree or disagree with the following about interest rates? - I'm confused about what rising interest rates mean to me

interest fates mean to me			AGE	
	Total	18-34	35-54	55+
		C	D	E
Base: All Respondents (unwtd)	2000	563	719	718
Base: All Respondents (wtd)	2000	562	692	746
	759	286	270	203
Top 2 Box (Net)	38%	51%	39%	27%
		DE	E	
Strongly agree	168	70	69	29
	8%	12%	10%	4%
		E	E	
	591	216	201	175
Somewhat agree	30%	38%	29%	23%
		DE	E	
	1241	276	422	543
Bottom 2 Box (Net)	62%	49%	61%	73%
			С	CD
	791	192	278	321
Somewhat disagree	40%	34%	40%	43%
				С
	450	85	143	222
Strongly disagree	23%	15%	21%	30%
			C	CD
	2000	562	692	746
Sigma	100%	100%	100%	100%
Chatiatian				

Statistics:

Overlap formulae used

- Column Proportions:

Columns Tested (5%): A/B,C/D/E,F/G/H/I,J/K/L/M Minimum Base: 30 (**), Small Base: 100 (*)

- Column Means:

Columns Tested (5%): A/B,C/D/E,F/G/H/I,J/K/L/M Minimum Base: 30 (**), Small Base: 100 (*)

6_3. Do you agree or disagree with the following about interest rates? - I'm happy to see home prices stabilize

		AGE		
	Total	18-34	35-54	55+
				_
		C	D	E
Base: All Respondents (unwtd)	2000	563	719	718
Base: All Respondents (wtd)	2000	562	692	746
	1665	417	595	653
Top 2 Box (Net)	83%	74%	86%	88%
			С	С
	507	143	179	185
Strongly agree	25%	25%	26%	25%
	1158	274	416	469
Somewhat agree	58%	49%	60%	63%
			С	С
	335	145	97	93
Bottom 2 Box (Net)	17%	26%	14%	12%
		DE		
	236	103	67	66
Somewhat disagree	12%	18%	10%	9%
		DE		
	99	43	31	26
Strongly disagree	5%	8%	4%	4%
		DE		
	2000	562	692	746
Sigma	100%	100%	100%	100%

Statistics:

Overlap formulae used

- Column Proportions:

Columns Tested (5%): A/B,C/D/E,F/G/H/I,J/K/L/M Minimum Base: 30 (**), Small Base: 100 (*)

- Column Means:

Columns Tested (5%): A/B,C/D/E,F/G/H/I,J/K/L/M Minimum Base: 30 (**), Small Base: 100 (*)

6_4. Do you agree or disagree with the following about interest rates? - Interest rates don't impact me

			AGE	
	Total	18-34	35-54	55+
		C	D	E
Base: All Respondents (unwtd)	2000	563	719	718
Base: All Respondents (wtd)	2000	562	692	746
	617	187	181	250
Top 2 Box (Net)	31%	33%	26%	33%
		D		D
	150	31	41	78
Strongly agree	7%	6%	6%	10%
				CD
	467	155	140	172
Somewhat agree	23%	28%	20%	23%
		D		
	1383	375	511	496
Bottom 2 Box (Net)	69%	67%	74%	67%
			CE	
	771	213	271	287
Somewhat disagree	39%	38%	39%	39%
	611	162	240	209
Strongly disagree	31%	29%	35%	28%
			E	
	2000	562	692	746
Sigma	100%	100%	100%	100%
Statistics				

Statistics:

Overlap formulae used

- Column Proportions:

Columns Tested (5%): A/B,C/D/E,F/G/H/I,J/K/L/M Minimum Base: 30 (**), Small Base: 100 (*)

- Column Means:

Columns Tested (5%): A/B,C/D/E,F/G/H/I,J/K/L/M Minimum Base: 30 (**), Small Base: 100 (*)

6_5. Do you agree or disagree with the following about interest rates? - I have a good understanding of
how interest rates impact the affordability of home ownership

now interest rates indact the anordability (AGE	
	Total	18-34	35-54	55+
		С	D	E
Base: All Respondents (unwtd)	2000	563	719	718
Base: All Respondents (wtd)	2000	562	692	746
	1476	349	509	619
Top 2 Box (Net)	74%	62%	74%	83%
			С	CD
	511	103	173	234
Strongly agree	26%	18%	25%	31%
			C	CD
	966	246	336	384
Somewhat agree	48%	44%	49%	52%
				С
	524	213	183	127
Bottom 2 Box (Net)	26%	38%	26%	17%
		DE	E	
	375	155	137	83
Somewhat disagree	19%	28%	20%	11%
		DE	E	
	148	58	46	45
Strongly disagree	7%	10%	7%	6%
		DE		
	2000	562	692	746
Sigma	100%	100%	100%	100%
Statistics				

Statistics:

Overlap formulae used

- Column Proportions:

Columns Tested (5%): A/B,C/D/E,F/G/H/I,J/K/L/M Minimum Base: 30 (**), Small Base: 100 (*)

- Column Means:

Columns Tested (5%): A/B,C/D/E,F/G/H/I,J/K/L/M Minimum Base: 30 (**), Small Base: 100 (*)

6. Do you agree or disagree with the following about interest rates? - Top 2 Box Summary

			AGE	
	Total	18-34	35-54	55+
		C	D	E
I'm worried that rising interest rates will impact what home I	361	150	164	48
can afford	76%	76%	78%	68%
				*
I'm confused about what rising interest rates mean to me	759	286	270	203
I'm confused about what rising interest rates mean to me	38%	51%	39%	27%
		DE	Е	
	1665	417	595	653
I'm happy to see home prices stabilize	83%	74%	86%	88%
			С	С
	617	187	181	250
Interest rates don't impact me	31%	33%	26%	33%
		D		6 27% 6 653 6 88% C 250 6 33% D
	1476	349	509	619
I have a good understanding of how interest rates impact				
the affordability of home ownership	74%	62%	74%	83%
			С	CD

Statistics:

Overlap formulae used

- Column Proportions:

Columns Tested (5%): A/B,C/D/E,F/G/H/I,J/K/L/M Minimum Base: 30 (**), Small Base: 100 (*)

- Column Means:

Columns Tested (5%): A/B,C/D/E,F/G/H/I,J/K/L/M Minimum Base: 30 (**), Small Base: 100 (*)

6. Do you agree or disagree with the following about interest rates? - Bottom 2 Box Summary

			AGE	
	Total	18-34	35-54	55+
		C	D	E
	117	47	48	22
I'm worried that rising interest rates will impact what home I can afford	24%	24%	22%	32%
				*
I'm confused about what rising interest rates mean to me	1241	276	422	543
I'm confused about what rising interest rates mean to me	62%	49%	61%	73%
			С	CD
	335	145	97	93
I'm happy to see home prices stabilize	17%	26%	14%	12%
		DE		
	1383	375	511	496
Interest rates don't impact me	69%	67%	74%	67%
			CE	
	524	213	183	127
I have a good understanding of how interest rates impact				
the affordability of home ownership	26%	38%	26%	17%
		DE	E	

Statistics:

Overlap formulae used

- Column Proportions:

Columns Tested (5%): A/B,C/D/E,F/G/H/I,J/K/L/M Minimum Base: 30 (**), Small Base: 100 (*)

- Column Means:

Columns Tested (5%): A/B,C/D/E,F/G/H/I,J/K/L/M Minimum Base: 30 (**), Small Base: 100 (*)

7. What compromises are you willing to make to afford your next home?

			AGE	AGE		
	Total	18-34	35-54	55+		
		С	D	E		
Base: All Answering (unwtd)	497	203	224	70		
Base: All Answering (wtd)	478	196	212	70		
	94	47	38	9		
Willing to move into a less desirable neighbourhood than where I currently live	20%	24%	18%	13%		
	117	48	59	10		
Willing to moving into a 'fixer-upper'	25%	48 24%	28%	10		
	23/0	2470	28% E	*		
	138	58	63	18		
Willing to have less land space (i.e., backyard, front yard)	29%	29%	30%	26%		
				*		
Willing to give up the amount of home space you'll be living	124	37	64	24		
in	26%	19%	30%	34%		
			С	C*		
	144	80	53	12		
Willing to purchase and live in the home with loved ones	30%	41%	25%	17%		
		DE		*		
	80	22	31	27		
I'm not willing to make any compromises	17%	11%	15%	38%		
				CD*		
	699	292	308	99		
ma	146%	148%	146%	141%		

Statistics:

Overlap formulae used

- Column Proportions:

Columns Tested (5%): A/B,C/D/E,F/G/H/I,J/K/L/M Minimum Base: 30 (**), Small Base: 100 (*)

- Column Means:

Columns Tested (5%): A/B,C/D/E,F/G/H/I,J/K/L/M Minimum Base: 30 (**), Small Base: 100 (*)

8. Let's say you had made an offer to buy a home and found yourself in a bidding war scenario. To what	
extent, if any, would you be willing to go over the asking price?	

		AGE		
	Total	18-34	35-54	55+
		C	D	E
Base: All Respondents (unwtd)	2000	563	719	718
Base: All Respondents (wtd)	2000	562	692	746
base. All respondents (wid)	2000	502	052	740
	896	150	297	449
'm not willing to bid over asking	45%	27%	43%	60%
			С	CD
	423	176	152	95
I would be willing to exceed the asking price by up to	21%	31%	22%	13%
\$50,000	21/0	DE	E	13/0
	101			11
I would be willing to exceed the asking price by \$50,000- \$100,000	131	64	53	14
	7%	11%	8%	2%
		DE	E	
I would be willing to exceed the asking price by \$100,000-	57	24	25	8
\$150,000	3%	4%	4%	1%
		E	E	
would be willing to exceed the asking price by \$150,000-	29	15	12	2
\$200,000	1%	3%	2%	*
		E	E	
I would be willing to exceed the asking price by \$200,000-	22	11	8	3
\$250,000	1%	2%	1%	*
		E		
I would be willing to exceed the asking price by more than	19	7	7	5
\$250,000	1%	1%	1%	1%
	423	113	138	171
l don't know	21%	20%	20%	23%
	2000	562	692	746
Sigma	100%	100%	100%	100%

Statistics:

Overlap formulae used

- Column Proportions:

Columns Tested (5%): A/B,C/D/E,F/G/H/I,J/K/L/M

Minimum Base: 30 (**), Small Base: 100 (*)

- Column Means:

Columns Tested (5%): A/B,C/D/E,F/G/H/I,J/K/L/M Minimum Base: 30 (**), Small Base: 100 (*)