A Divergent Country

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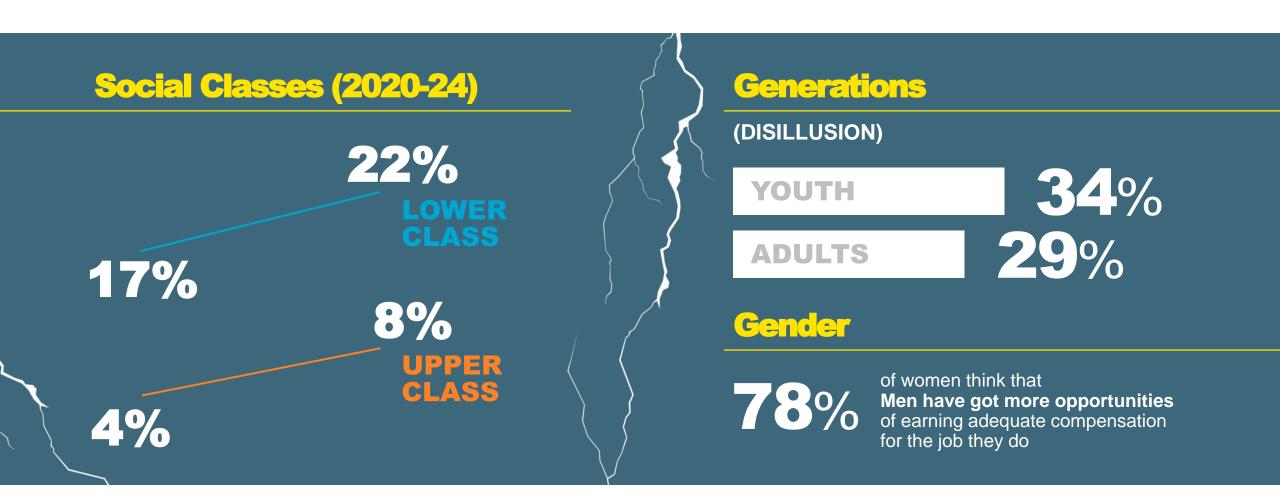


Cracks

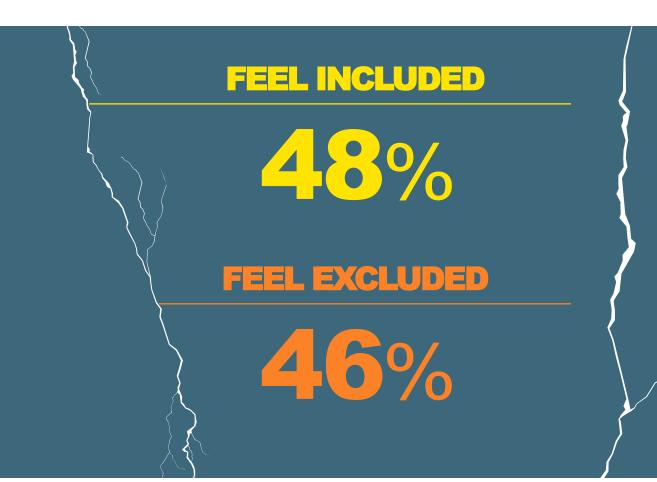




Social Divides



Individual Isolation



YOUTH IN A STATE OF STRESS



Territorial Seclusion

PERIPHERIES

Feel left on their own

55%

Violence between persons

31%

Tensions between different ethnic groups **25**%

CITIES VS COUNTRY

(% ANXIETY)

NORTH - SOUTH

of people from the 54% SOUTH consider that the gap from the NORTH has widened



Technological Divides

TECHNOLOGICAL CHANGE



Among GEN Z the lack of digital competences grows from

18% to 29%



SOCIAL MEDIA

46% Express FOMO (Fear Of Missing Out)

Change







Good Business and Good Jobs

NEED FOR MORE EMPLOYEE-OWNED COMPANIES

83%



Appeased Society



Environmental Change

Italy must be committed to curbing the effects of climate change on the environment



Deny that green products cost more

responsible to make green products cheaper **Businesses** are

Implications for Brands







PROTECTION

(NEED FOR SECURITY, SOLIDITY, SINCERITY AND ORDER)

Want to feel safe in one's neighbourhood

35% Aspire to Sincerity

MINIMALISM

(JUST GOOD ENOUGH)

67% Look for discounted products

Have reduced their food spending

COMMUNITY

(SOCIAL RESPONSIBILITY)

66% Consider solidarity to be a priority

Want to feel responsible

SUSTAINABILITY

(A GREENER ENVIRONMENT)

47%

Think it is necessary to move to a greener economy

Like local products

EASY STYLE

(SELF-EXPRESSION)

Aspire to total freedom

Aspire to light-mindedness

NOVELTY

(CURIOSITY FOR ALL THAT'S NEW)

51% Look for novelty

Trust technological Innovation

ICONICITY

(EMPOWERMENT, NOSTALGIA, AUTHENTICITY)

The World used to be a better place

Look for something authentic

SEDUCTION

(LOOKING FOR WHAT'S ATTRACTIVE)

Want to be a fashionable person

400 Want to enjoy their life

NOTICEABILITY

(WANTING TO BE ADMIRED)

65% Want to have nice things to exhibit

Of the Youth

Aspire to have as many followers as possible

CONCERN

(FEELING LOST AND DISORIENTED)

Feel left behind by social change

38%

Think that human relationships are more and more fragile