



# TOPLINE & METHODOLOGY

## Ipsos Customer Experience Survey

Conducted by Ipsos  
**A survey of the American general population (ages 18+)**  
 Field dates: May 7-8, 2024  
 Base Size: 1,005

### Annotated Questionnaire:

Q1. How important, if at all, is the availability of the following technology enhancements to your retail shopping?

	Click and collect, or curbside pickup	Cashierless stores, also known as checkout-free or just walk out stores	Self-checkout	Mobile payment	Mobile apps	Scan & Go	Same-day delivery	Robotic / autonomous delivery	Voice ordering	Video displays
<b>Base</b>	<b>1005</b>	<b>1005</b>	<b>1005</b>	<b>1005</b>	<b>1005</b>	<b>1005</b>	<b>1005</b>	<b>1005</b>	<b>1005</b>	<b>1005</b>
Extremely important (10)	87 9%	60 6%	152 15%	148 15%	155 15%	87 9%	131 13%	32 3%	33 3%	44 4%
9	60 6%	35 4%	85 8%	118 12%	99 10%	58 6%	89 9%	27 3%	33 3%	37 4%
8	111 11%	90 9%	137 14%	164 16%	158 16%	120 12%	132 13%	50 5%	49 5%	78 8%
7	120 12%	68 7%	148 15%	114 11%	145 14%	129 13%	103 10%	66 7%	53 5%	106 11%
6	104 10%	93 9%	103 10%	84 8%	98 10%	113 11%	117 12%	78 8%	80 8%	114 11%
5	134 13%	92 9%	106 11%	85 8%	104 10%	129 13%	137 14%	112 11%	131 13%	169 17%
4	81 8%	84 8%	58 6%	47 5%	60 6%	52 5%	55 6%	78 8%	90 9%	97 10%
3	75 8%	80 8%	50 5%	54 5%	50 5%	57 6%	59 6%	86 9%	82 8%	66 7%
2	51 5%	48 5%	27 3%	42 4%	37 4%	33 3%	42 4%	67 7%	65 6%	62 6%
Not at all important (1)	168 17%	279 28%	132 13%	138 14%	90 9%	183 18%	132 13%	344 34%	313 31%	200 20%
Don't know / Never heard of this	15 2%	76 8%	7 1%	11 1%	10 1%	43 4%	7 1%	65 6%	76 8%	32 3%





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Q2. In the last 6 months, which of the following scenarios have led you to interact with a Virtual Assistant online or within a mobile app in an e-Commerce/retail setting?

	Total
<b>Base: All Respondents (unwtd)</b>	<b>1005</b>
Attempting to contact a human associate	333 33%
Resolving a service issue	246 24%
Obtaining tracking information	194 19%
Obtaining assistance with a purchase	166 17%
Obtaining product information	164 16%
Obtaining assistance with a return	163 16%
None	394 39%

Q3. When thinking about those e-Commerce/retail experiences, which of the following statements most represents how certain are you about recognizing if the chatbot is AI-powered vs. human-powered?

	Total
<b>Base: All Answering (unwtd)</b>	<b>594</b>
<b>Base: All Answering (wtd)</b>	<b>611</b>
It is clear and transparently communicated that the chatbot is AI-powered	220 36%
I can tell it's an AI-powered chatbot by how it engages	304 50%
I cannot tell if it's an AI-powered chatbot or a human, or when it transitions from bot to human	87 14%

Q4. In an e-Commerce/retail setting, how important is it that a brand is transparent about their use of AI in the Virtual Assistant tool?

	Total
<b>Base: All Answering (unwtd)</b>	<b>594</b>
<b>Base: All Answering (wtd)</b>	<b>611</b>
Extremely important	225 37%
Very important	219 36%
Sometimes important	130 21%
Rarely important	28 5%





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Never important	10
	2%

Q5. In a e-Commerce/retail setting, please rank order the following attributes in terms of what contributes to a high quality experience with an AI-powered Virtual Assistant.

### Rank 1 Summary

	Total
<b>Base: All Answering (unwtd)</b>	<b>594</b>
<b>Base: All Answering (wtd)</b>	<b>611</b>
Delivers the outcome I am seeking	276 45%
Is passively available so that I can engage with it only when I need it	112 18%
Is proactive and provides useful and relevant content and options	68 11%
Offers assistance or “pops-up” when it can tell I am struggling to accomplish an objective	62 10%
Has a friendly tone and voice	59 10%
Is on-brand / branded (e.g. has a “personality” that matches the brand)	34 6%

### Rank 2 Summary

	Total
<b>Base: All Answering (unwtd)</b>	<b>594</b>
<b>Base: All Answering (wtd)</b>	<b>611</b>
Is proactive and provides useful and relevant content and options	156 26%
Is passively available so that I can engage with it only when I need it	128 21%
Delivers the outcome I am seeking	120 20%
Offers assistance or “pops-up” when it can tell I am struggling to accomplish an objective	98 16%
Has a friendly tone and voice	63 10%
Is on-brand / branded (e.g. has a “personality” that matches the brand)	46 7%

### Rank 3 Summary

	Total
<b>Base: All Answering (unwtd)</b>	<b>594</b>
<b>Base: All Answering (wtd)</b>	<b>611</b>
Is proactive and provides useful and relevant content and options	144





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	24%
Is passively available so that I can engage with it only when I need it	131
	21%
Offers assistance or “pops-up” when it can tell I am struggling to accomplish an objective	109
	18%
Is on-brand / branded (e.g. has a “personality” that matches the brand)	95
	16%
Has a friendly tone and voice	67
	11%
Delivers the outcome I am seeking	65
	11%

Q6. In the last 6 months, which of the following scenarios have led you to interact with a Virtual Assistant online or within a mobile app in an Financial Services (banking/insurance) setting?

	Total
<b>Base: All Respondents (unwtd)</b>	<b>1005</b>
<b>Base: All Respondents (wtd)</b>	<b>1005</b>
Attempting to contact a human associate	227
	23%
Resolving a service issue	179
	18%
Obtaining product information	144
	14%
Obtaining tracking information	116
	12%
Obtaining assistance with a purchase	82
	8%
Obtaining assistance with a return	71
	7%
None	546
	54%

Q7. When thinking about those Financial Services experiences, which of the following statements most represents how certain are you about recognizing if the chatbot is AI-powered vs. human-powered?

	Total
<b>Base: All Answering (unwtd)</b>	<b>452</b>
<b>Base: All Answering (wtd)</b>	<b>459</b>
It is clear and transparently communicated that the chatbot is AI-powered	185
	40%
I can tell it’s an AI-powered chatbot by how it engages	222
	48%
I cannot tell if it’s an AI-powered chatbot or a human, or when it transitions from bot to human	52
	11%





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Q8. In a Financial Services setting, how important is it that a brand is transparent about their use of AI in the Virtual Assistant tool?

	Total
<b>Base: All Answering (unwtd)</b>	<b>452</b>
<b>Base: All Answering (wtd)</b>	<b>459</b>
Extremely important	190 41%
Very important	145 32%
Sometimes important	104 23%
Rarely important	18 4%
Never important	2 *

Q9. In a Financial Services setting, please rank order the following attributes in terms of what contributes to a high quality experience with an AI-powered Virtual Assistant

Rank 1 Summary

	Total
<b>Base: All Answering (unwtd)</b>	<b>452</b>
<b>Base: All Answering (wtd)</b>	<b>459</b>
Delivers the outcome I am seeking	186 41%
Is passively available so that I can engage with it only when I need it	81 18%
Has a friendly tone and voice	58 13%
Is proactive and provides useful and relevant content and options	58 13%
Offers assistance or “pops-up” when it can tell I am struggling to accomplish an objective	42 9%
Is on-brand / branded (e.g. has a “personality” that matches the brand)	34 7%

Rank 2 Summary

	Total
<b>Base: All Answering (unwtd)</b>	<b>452</b>
<b>Base: All Answering (wtd)</b>	<b>459</b>
Is proactive and provides useful and relevant content and options	122 27%
Delivers the outcome I am seeking	84 18%
	78





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Offers assistance or “pops-up” when it can tell I am struggling to accomplish an objective	17%
Is passively available so that I can engage with it only when I need it	77 17%
Has a friendly tone and voice	57 12%
Is on-brand / branded (e.g. has a “personality” that matches the brand)	41 9%

### Rank 3 Summary

	Total
<b>Base: All Answering (unwtd)</b>	<b>452</b>
<b>Base: All Answering (wtd)</b>	<b>459</b>
Is proactive and provides useful and relevant content and options	92 20%
Is passively available so that I can engage with it only when I need it	86 19%
Offers assistance or “pops-up” when it can tell I am struggling to accomplish an objective	78 17%
Is on-brand / branded (e.g. has a “personality” that matches the brand)	73 16%
Has a friendly tone and voice	68 15%
Delivers the outcome I am seeking	61 13%

Q10. In the last 6 months, which of the following scenarios have led you to interact with a Virtual Assistant online or within a mobile app in a Telecommunications / Utilities setting?

	Total
<b>Base: All Respondents (unwtd)</b>	<b>1005</b>
<b>Base: All Respondents (wtd)</b>	<b>1005</b>
Attempting to contact a human associate	196 20%
Resolving a service issue	193 19%
Obtaining product information	121 12%
Obtaining tracking information	87 9%
Obtaining assistance with a purchase	86 9%
Obtaining assistance with a return	59 6%
None	584 58%





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Q12. When thinking about those Telecommunications / Utilities experiences, which of the following statements most represents how certain are you about recognizing if the chatbot is AI-powered vs. human-powered?

	Total
<b>Base: All Answering (unwtd)</b>	<b>416</b>
<b>Base: All Answering (wtd)</b>	<b>421</b>
It is clear and transparently communicated that the chatbot is AI-powered	160 38%
I can tell it's an AI-powered chatbot by how it engages	214 51%
I cannot tell if it's an AI-powered chatbot or a human, or when it transitions from bot to human	46 11%

Q13. In a Telecommunications / Utilities setting, how important is it that a brand is transparent about their use of AI in the Virtual Assistant tool?

	Total
<b>Base: All Answering (unwtd)</b>	<b>416</b>
<b>Base: All Answering (wtd)</b>	<b>421</b>
Extremely important	148 35%
Very important	154 37%
Sometimes important	98 23%
Rarely important	16 4%
Never important	5 1%

Q14. In a Telecommunications / Utilities setting, please rank order the following attributes in terms of what contributes to a high quality experience with an AI-powered Virtual Assistant - Rank 1 Summary

	Total
<b>Base: All Answering (unwtd)</b>	<b>416</b>
<b>Base: All Answering (wtd)</b>	<b>421</b>
Delivers the outcome I am seeking	166 39%
Is proactive and provides useful and relevant content and options	77 18%
Is passively available so that I can engage with it only when I need it	64 15%
Offers assistance or "pops-up" when it can tell I am struggling to accomplish an objective	48 11%





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Has a friendly tone and voice	39
	9%
Is on-brand / branded (e.g. has a “personality” that matches the brand)	27
	6%

### Rank 2 Summary

	Total
<b>Base: All Answering (unwtd)</b>	<b>416</b>
<b>Base: All Answering (wtd)</b>	<b>421</b>
Is proactive and provides useful and relevant content and options	105 25%
Is passively available so that I can engage with it only when I need it	92 22%
Delivers the outcome I am seeking	64 15%
Offers assistance or “pops-up” when it can tell I am struggling to accomplish an objective	63 15%
Has a friendly tone and voice	59 14%
Is on-brand / branded (e.g. has a “personality” that matches the brand)	38 9%

### Rank 3 Summary

	Total
<b>Base: All Answering (unwtd)</b>	<b>416</b>
<b>Base: All Answering (wtd)</b>	<b>421</b>
Is proactive and provides useful and relevant content and options	105 25%
Is passively available so that I can engage with it only when I need it	92 22%
Delivers the outcome I am seeking	64 15%
Offers assistance or “pops-up” when it can tell I am struggling to accomplish an objective	63 15%
Has a friendly tone and voice	59 14%
Is on-brand / branded (e.g. has a “personality” that matches the brand)	38 9%

Q15. In the last 6 months, which of the following scenarios have led you to interact with a Virtual Assistant online or within a mobile app in a Travel & Hospitality setting?

	Total
<b>Base: All Respondents (unwtd)</b>	<b>1005</b>







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<b>Base: All Respondents (wtd)</b>	<b>1005</b>
Resolving a service issue	124 12%
Attempting to contact a human associate	123 12%
Obtaining product information	95 9%
Obtaining assistance with a purchase	85 8%
Obtaining tracking information	75 7%
Obtaining assistance with a return	58 6%
None	683 68%

Q16. When thinking about those Travel & Hospitality experiences, which of the following statements most represents how certain are you about recognizing if the chatbot is AI-powered vs. human-powered?

	<b>Total</b>
<b>Base: All Answering (unwtd)</b>	<b>316</b>
<b>Base: All Answering (wtd)</b>	<b>322</b>
It is clear and transparently communicated that the chatbot is AI-powered	133 41%
I can tell it's an AI-powered chatbot by how it engages	149 46%
I cannot tell if it's an AI-powered chatbot or a human, or when it transitions from bot to human	40 12%

Q17. In a Travel & Hospitality setting, how important is it that a brand is transparent about their use of AI in the Virtual Assistant tool?

	<b>Total</b>
<b>Base: All Answering (unwtd)</b>	<b>316</b>
<b>Base: All Answering (wtd)</b>	<b>322</b>
Extremely important	115 36%
Very important	111 34%
Sometimes important	76 23%
Rarely important	19 6%
Never important	1 *





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Q18. In a Travel & Hospitality setting, please rank order the following attributes in terms of what contributes to a high quality experience with an AI-powered Virtual Assistant

### Rank 1 Summary

	Total
<b>Base: All Answering (unwtd)</b>	<b>316</b>
<b>Base: All Answering (wtd)</b>	<b>322</b>
Delivers the outcome I am seeking	129 40%
Has a friendly tone and voice	45 14%
Is proactive and provides useful and relevant content and options	43 13%
Is passively available so that I can engage with it only when I need it	38 12%
Offers assistance or “pops-up” when it can tell I am struggling to accomplish an objective	35 11%
Is on-brand / branded (e.g. has a “personality” that matches the brand)	32 10%

### Rank 2 Summary

	Total
<b>Base: All Answering (unwtd)</b>	<b>316</b>
<b>Base: All Answering (wtd)</b>	<b>322</b>
Is proactive and provides useful and relevant content and options	76 24%
Is passively available so that I can engage with it only when I need it	68 21%
Has a friendly tone and voice	51 16%
Offers assistance or “pops-up” when it can tell I am struggling to accomplish an objective	51 16%
Delivers the outcome I am seeking	45 14%
Is on-brand / branded (e.g. has a “personality” that matches the brand)	32 10%

### Rank 3 Summary

	Total
<b>Base: All Answering (unwtd)</b>	<b>316</b>
<b>Base: All Answering (wtd)</b>	<b>322</b>
Is proactive and provides useful and relevant content and options	71 22%
	70





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Offers assistance or “pops-up” when it can tell I am struggling to accomplish an objective	22%
Is passively available so that I can engage with it only when I need it	58
	18%
Is on-brand / branded (e.g. has a “personality” that matches the brand)	56
	17%
Has a friendly tone and voice	45
	14%
Delivers the outcome I am seeking	22
	7%

Q19. On a scale of 1-10, how important is each of the following when interacting with an AI-powered Virtual Assistant

	Operability - the Virtual Assistant operates efficiently and makes getting help easy	Learnability - it is easy to understand how the Virtual Assistant works	Fit - the Virtual Assistant does what I need it to do	Inspiration - the Virtual Assistant inspires me by delivering on the brand promise	Design - the Virtual Assistant is on-brand and appealing
<b>Base: All Respondents (unwtd)</b>	<b>1005</b>	<b>1005</b>	<b>1005</b>	<b>1005</b>	<b>1005</b>
<b>Base: All Respondents (wtd)</b>	<b>1005</b>	<b>1005</b>	<b>1005</b>	<b>1005</b>	<b>1005</b>
Extremely important (10)	301 30%	207 21%	355 35%	88 9%	85 8%
9	142 14%	87 9%	141 14%	81 8%	68 7%
8	174 17%	184 18%	154 15%	135 13%	116 12%
7	131 13%	170 17%	117 12%	136 14%	187 19%
6	94 9%	128 13%	78 8%	144 14%	167 17%
5	81 8%	106 11%	74 7%	150 15%	156 16%
4	25 2%	37 4%	32 3%	81 8%	76 8%
3	12 1%	27 3%	17 2%	60 6%	45 4%
2	9 1%	10 1%	5 1%	29 3%	20 2%
Not at all important (1)	36 4%	50 5%	33 3%	101 10%	86 9%





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Q20. On a scale of 1-10, how important is each of the following when interacting with an AI-powered Virtual Assistant.

	Enjoyment - the Virtual Assistant interaction is positive and helpful	Belonging - the Virtual Assistant feels personalized and welcoming to me as an individual	Certainty - the Virtual Assistant instills confidence that its support is accurate, secure and effective	Fair Treatment - the Virtual Assistant doesn't display any signs of bias or discrimination	Control - the Virtual Assistant follows commands and is not intrusive	Status - the Virtual Assistant makes me feel like a valued customer / user
<b>Base: All Respondents (unwtd)</b>	<b>1005</b>	<b>1005</b>	<b>1005</b>	<b>1005</b>	<b>1005</b>	<b>1005</b>
<b>Base: All Respondents (wtd)</b>	<b>1005</b>	<b>1005</b>	<b>1005</b>	<b>1005</b>	<b>1005</b>	<b>1005</b>
Extremely important (10)	208 21%	133 13%	269 27%	299 30%	300 30%	172 17%
9	118 12%	79 8%	153 15%	113 11%	127 13%	104 10%
8	148 15%	148 15%	170 17%	148 15%	200 20%	148 15%
7	177 18%	155 15%	139 14%	122 12%	132 13%	156 16%
6	121 12%	162 16%	112 11%	89 9%	91 9%	122 12%
5	118 12%	142 14%	71 7%	119 12%	73 7%	143 14%
4	35 3%	52 5%	33 3%	28 3%	28 3%	39 4%
3	17 2%	34 3%	11 1%	23 2%	15 2%	32 3%
2	13 1%	21 2%	6 1%	11 1%	7 1%	22 2%
Not at all important (1)	51 5%	78 8%	40 4%	53 5%	32 3%	68 7%

Q21. Which of the following do you most agree with?

	Total
<b>Base: All Respondents (unwtd)</b>	<b>1005</b>
<b>Base: All Respondents (wtd)</b>	<b>1005</b>
An AI-powered virtual assistant should have a human-like personality	256 25%
An AI-powered virtual assistant should clearly be robotic	292





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	29%
I don't have a strong opinion on the embodiment of an AI-powered Virtual Assistant	457
	45%

Q22. As generative AI is (GenAI) is adopted by companies and leveraged to improve the Virtual Assistant experience, which of the following statements best reflects your sentiment

	Total
<b>Base: All Respondents (unwtd)</b>	<b>1005</b>
<b>Base: All Respondents (wtd)</b>	<b>1005</b>
I believe it will make Virtual Assistants better and more useful	227
	23%
I am concerned about new biases in how Virtual Assistants behave	172
	17%
I still expect human support levels will exceed what an AI-powered Virtual Assistant can provide	388
	39%
I don't know enough about GenAI to have an opinion on how it will impact Virtual Assistants	218
	22%





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### About the Study

This poll was conducted by Ipsos from May 7-8, 2024, using a sample of 1,005 adults age 18 or older. The sample for this study was randomly drawn from Ipsos' online panel, partner online panel sources, and "river" sampling and does not rely on a population frame in the traditional sense. Ipsos uses fixed sample targets, unique to each study, in drawing a sample. After a sample has been obtained from the Ipsos panel, Ipsos calibrates respondent characteristics to be representative of the U.S. Population using standard procedures such as raking-ratio adjustments. The source of these population targets is U.S. Census 2021 American Community Survey data. The sample drawn for this study reflects fixed sample targets on demographics. Post-hoc weights were made to the population characteristics on gender, age, race/ethnicity, region and income.

Statistical margins of error are not applicable to online non-probability polls. All sample surveys and polls may be subject to other sources of error, including, but not limited to coverage error and measurement error. Where figures do not sum to 100, this is due to the effects of rounding. The precision of Ipsos online polls is measured using a credibility interval. In this case, the poll has a credibility interval of plus or minus 3.8 percentage points for all respondents. Ipsos calculates a design effect (DEFF) for each study based on the variation of the weights, following the formula of Kish (1965). This study had a credibility interval adjusted for design effect of the following (n=1,005, DEFF=1.5 adjusted Confidence Interval=+/- 5.3 percentage points)."





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### About Ipsos

Ipsos is one of the largest market research and polling companies globally, operating in 90 markets and employing over 18,000 people.

Our passionately curious research professionals, analysts and scientists have built unique multi-specialist capabilities that provide true understanding and powerful insights into the actions, opinions and motivations of citizens, consumers, patients, customers or employees. Our 75 solutions are based on primary data from our surveys, social media monitoring, and qualitative or observational techniques.

Our tagline "Game Changers" sums up our ambition to help our 5,000 customers move confidently through a rapidly changing world.

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